

Financial results and operations of the Bank Ochrony Środowiska Group in Q1 2025





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Q1 2025 financial highlights of the BOŚ Group



Assets

PLN 23.4 billion

Loan sales

PLN 1,221 million

Green loan sales

PLN 677 million

Interest income

PLN 371 million

Net profit/(loss)

PLN 11.8 million

Number of CHF loan settlements

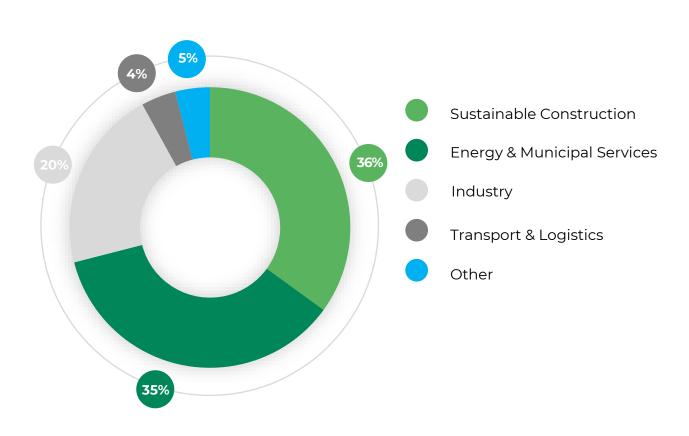
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- The Bank saw its total assets expand to PLN 23.4 billion.
- Total loans sold in Q1 2025 amounted to PLN 1,221 million, up by 12.4% yoy.
- The amount included green loan sales of PLN 677 million, up by 41.2% yoy.
- In Q1 2025, the **Bank** concluded 196 settlements in respect of loans. Relative to Q4 2024, this represented an increase of 113%.
- Net profit came in at PLN 11.8 million, relative to PLN 45.9 million in Q1 2024.

Green loan portfolio based on sustainable construction, energy and industry



Green loan balance by strategic investment sectors [%]

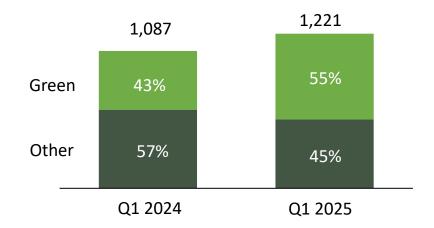


Our track record in numbers¹

PLN 31.6 billion Value of green transactions closed

PLN 61.6 billion Value of completed green projects financed by BOŚ S.A.

Loan sales and share of green loans² in the Bank's portfolio (PLN million)



Key business initiatives in Q1 2025



Joining KUKE Green Guarantee Programme, offering support for climate transition

Bank Ochrony Środowiska S.A. expanded its existing cooperation with KUKE by joining their Green Guarantee Programme. The new instruments offered by KUKE help businesses finance their energy transition expenditures on the path to achieving climate neutrality. Green guarantees can secure up to 80% of the loan value.

Strategic partnership between BOŚ and Warsaw Province Regional Government

Bank Ochrony Środowiska S.A. and the Warsaw Province Regional Government signed a partnership agreement to support green investments. The partnership is to create new opportunities for financing environmental sustainability initiatives, delivering tangible benefits for the region's residents, local governments and businesses.

BOŚ – the only bank among operators of Ukraine Reconstruction Loan

In March, BOŚ and BGK signed an agreement to implement a new financial instrument: the Ukraine Reconstruction Loan. As a financing partner, BOŚ will initially receive PLN 70 million, with the possibility of increasing the allocation to PLN 140 million or even PLN 210 million, depending on the effective loan disbursement process.

'Cyfrowy Zysk' mobile savings account

'Cyfrowy Zysk' is a new offering from Bank Ochrony Środowiska. Starting 3 March, new clients of the Bank can open this savings account easily and remotely via the mobile application. The account offers an attractive interest rate, and the entire account-opening process is handled through the BOŚBank24 app.

Promotional financing offer for housing communities

The promotional offer covers loans for energy retrofitting and renovation projects with a BGK bonus for housing communities, loans with a BGK RES grant, and commercial investment loans for housing communities intended to finance green projects with public funding support.

Financial highlights



BOŚ Group's financial highlights at end of period (PLN '000)	IQ2025	IQ2024	YOY	2024
Interest and similar income	370,639	363,369	2,0%	1,445,054
Interest expense and similar charges	-168,434	-160,687	4.8%	-610,787
Net interest income	202,205	202,682	-0.2%	834,267
Fee and commission income	45,019	43,508	3,5%	171,129
Fee and commission expense	-12,369	-9,680	27.8%	-41,676
Net fee and commission income	32,650	33,828	-3.5%	129,453
Profit before tax	19,025	77,459	-75.4%	148,655
Equity attributable to owners of the Bank	11,842	45,883	-74.2%	79,656
Assets	23,365,142	21,002,610	11,2%	22,718,495
Amounts due from clients	10,052,790	10,892,749	-7.7%	10,104,635
Amounts due to clients	19,632,571	17,573,989	11,7%	19,100,807
Equity	2,260,732	2,189,775	3,2%	2,229,586
Share capital of the Bank	929,477	929,477	0.0%	929,477
Number of shares	92,947,671	92,947,671	0.0%	92,947,671

Selected financial metrics



BOŚ Group's key financial ratios (%)	IQ2025	IQ2024	YOY	2024
TIER1	15.0	15.5	-0.4pp	16.4
Solvency ratio = TCR	15.8	16.4	-0.7pp	17.2
Leverage ratio	8	8.4	-0.4pp	8.3
Return on assets (ROA)	0.2	0.3	-0.1pp	0.4
Return on equity (ROE)	2.1	3.2	-1.1pp	3.6
Loans and advances / Amounts due to clients	51.2	62.0	-10.8pp	52.9
Cost / income ratio = C / I	63.2	51.6	11.6pp	59.5
Cost-of-risk	-0.5	-0.5	Орр	-0.3

Impact of CRR3 on capital adequacy

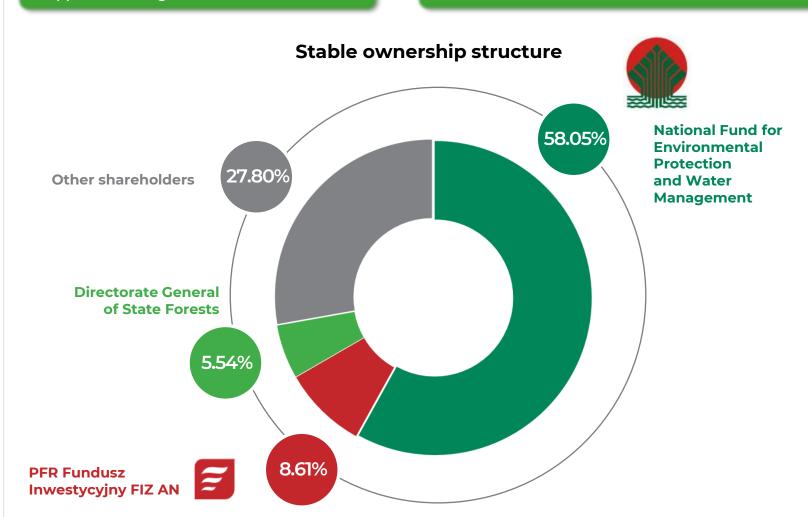
Since I January 2025, the Bank has complied with Regulation (EU) 2024/1623 of the European Parliament and of the Council of 31 May 2024, amending the Capital Requirements Regulation (CRR). The decline in its capital ratios is primarily driven by the identification and higher risk weighting of exposures related to the financing of land acquisitions for development purposes, as well as loans for property development and the construction of residential or commercial projects (so-called ADC exposures).

BOŚ S.A. at a glance



Mission: Providing comprehensive support for the green transition.

Vision: BOŚ as the premier specialist bank for clients. We are a valued partner in banking services.



Head Office and branches

- · Head Office in Warsaw
- 16 business centres
- 38 operating branches
- 1,364 employees

Fitch rating

'BB-' outlook stable

Overall ESG risk score

12.3 (Low Risk)

BOŚ Group

- Bank Ochrony Środowiska S.A.
- Dom Maklerski BOŚ S.A.
- BOŚ Leasing EKO Profit S.A.

BOŚ Bank priorities





Focus on acquiring clients and increasing client satisfaction, building lasting relationships



Activation of the existing client base combined with increasing the products-per-client ratio



Accelerated acquisition of new clients



Growth in lending activity, with a particular focus on green assets



Specialisation and support for green projects



Technological transformation in the lending process, mobile application, and data analytics using AI tools



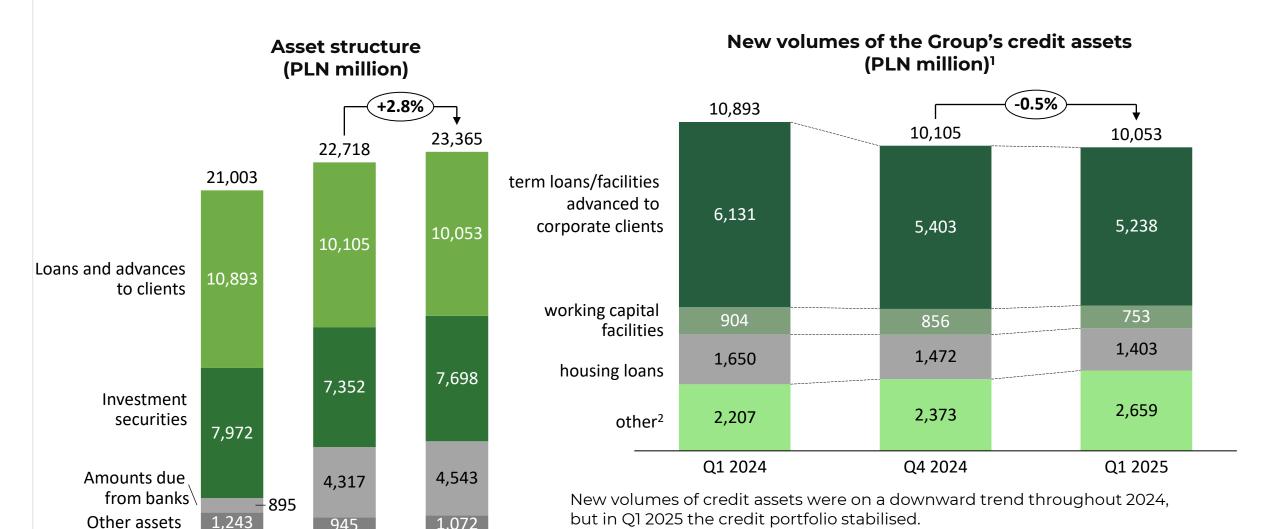
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Expanding total assets

Q1 2024





Q1 2025

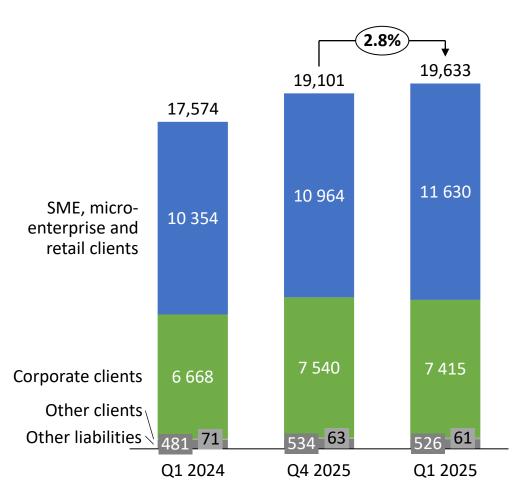
Q4 2024

¹ As of 1 January 2025, the Bank adopted a new client segmentation model. The data for the corresponding period of the previous year was not restated following the change. 2 Other include: overdraft facilities, cash loans, factoring receivables, lease receivables, purchased receivables, and commercial securities

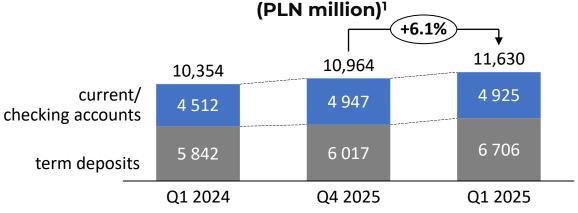
Growing balance of deposits from SME, micro-enterprise and retail clients



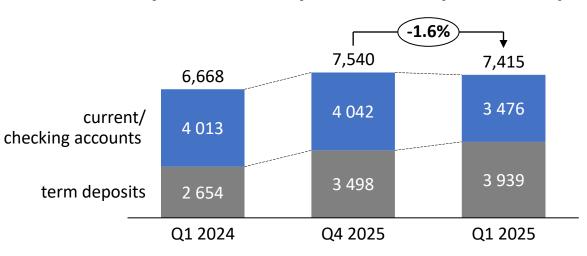
Deposits and other amounts due to clients (PLN million)¹



Deposits from SME, micro-enterprise and retail clients



Deposits from corporate clients (PLN million)¹



1 As of 1 January 2025, the Bank adopted a new client segmentation model. The data for the corresponding period of the previous year was not restated following the change.

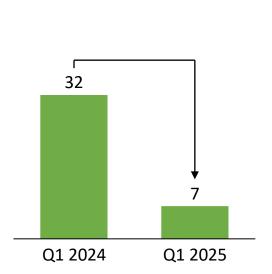
Significant decrease in tax expense and legal risk charges related to mortgage loans

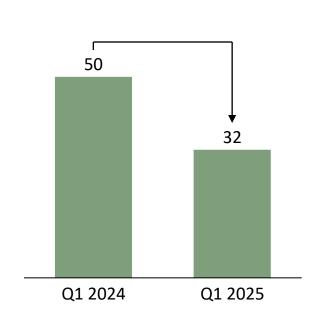


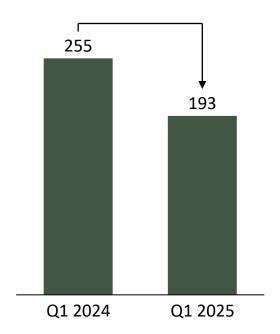
Tax expense (PLN million)

Legal risk of mortgage loans denominated in foreign currencies (PLN million)

Number of new lawsuits in relation to mortgage loans denominated in foreign currencies





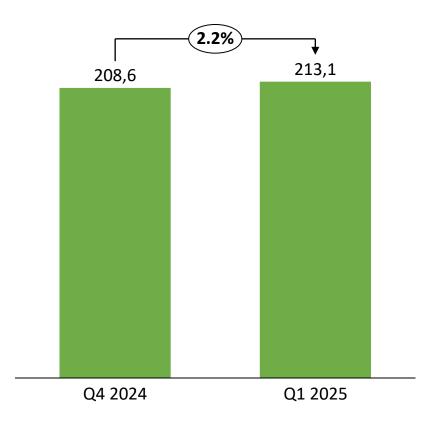


Overall improvement recorded in tax expense and legal risk charges related to mortgage loans denominated in foreign currencies, with a decrease in new lawsuits and significant increase in bank settlements. Lower legal risk charges are a consequence of the previously high level of provisioning for the CHF loan portfolio.

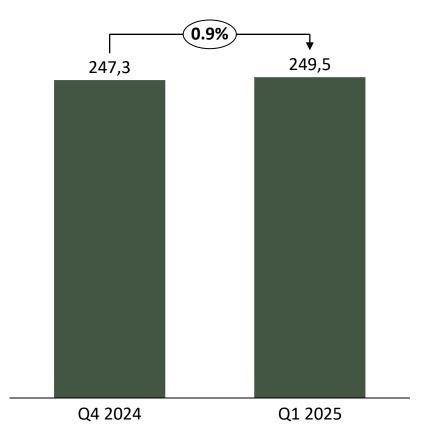


Expansion of business volumes in the brokerage (Dom Maklerski BOŚ) and lease receivables segments

Dom Maklerski BOŚ number of investment accounts (thousand)



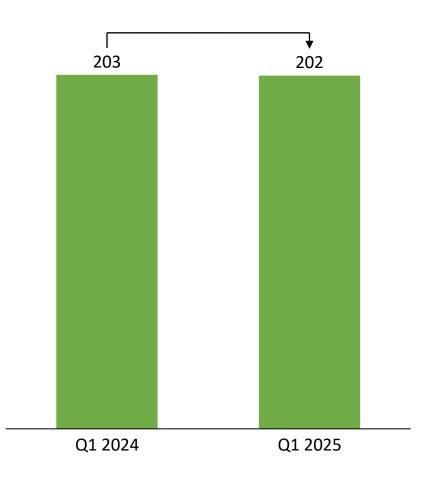
Lease receivables (PLN million)



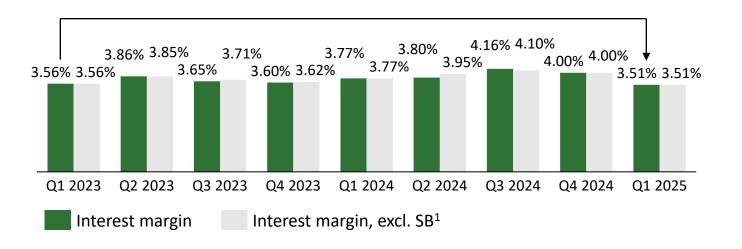
Net interest income



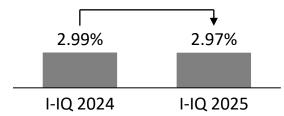
Net interest income (PLN million)



Interest margin (net interest income / assets)

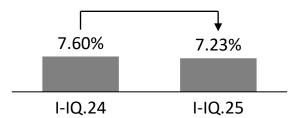


Effective funding rate of deposit portfolio (%)



Effective funding rate = annualised interest expense / average balance over the period (for client deposits, standalone data)

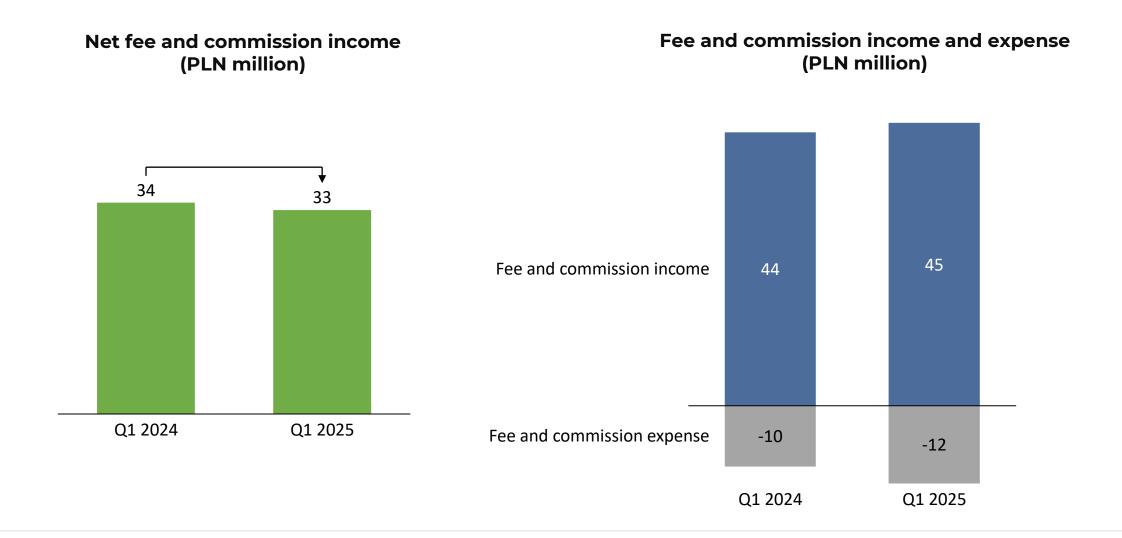
Effective lending rate of loan portfolio (%)



Effective lending rate = annualised interest income / average balance of loans over the period (standalone

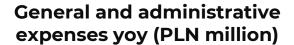


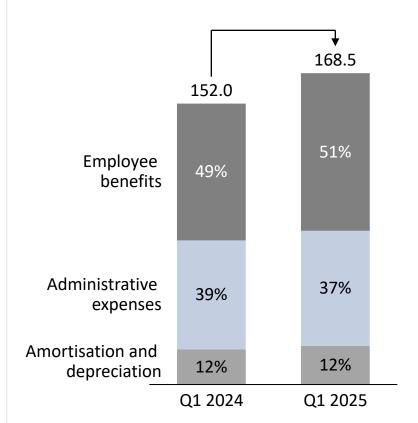
Higher fee and commission expense leading to you decrease in net fee and commission income



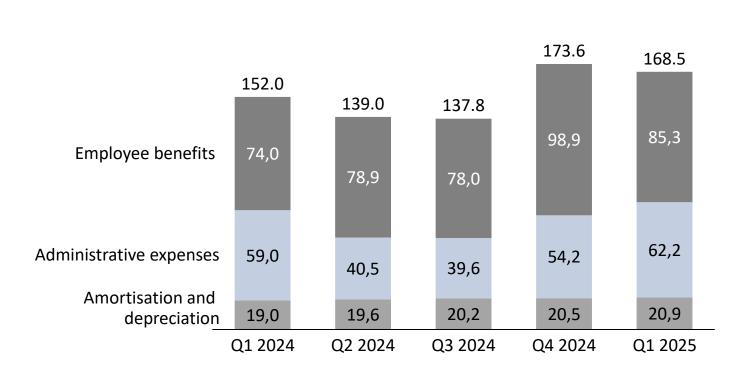
Change in employee benefit expense







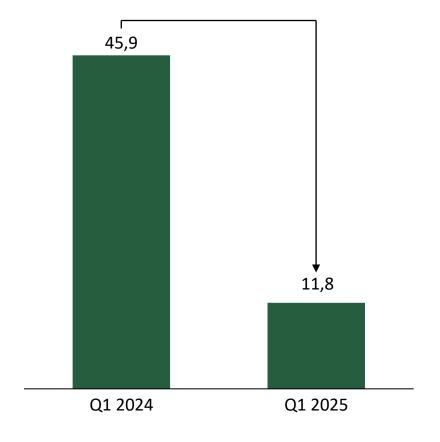
General and administrative expenses qoq (PLN million)



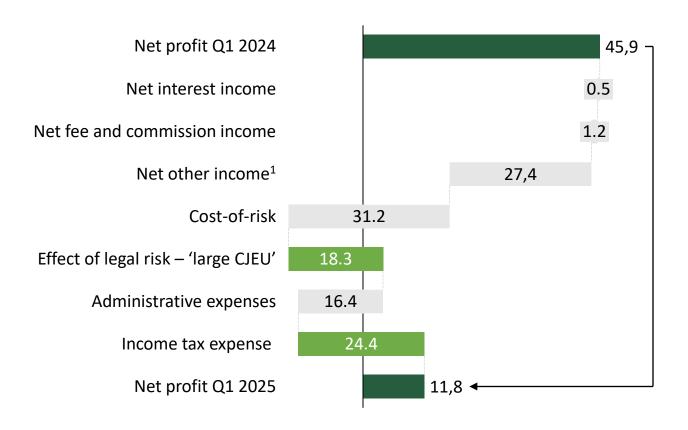
Net profit/(loss)



Net profit/(loss) (PLN million)



Drivers of net profit evolution yoy (PLN million)





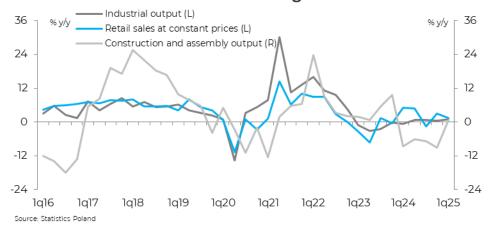
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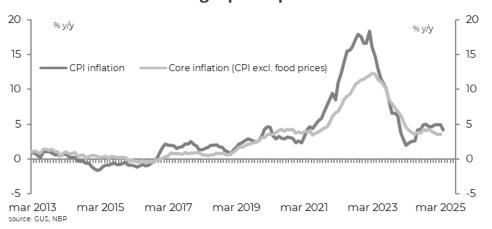
Macroeconomic situation



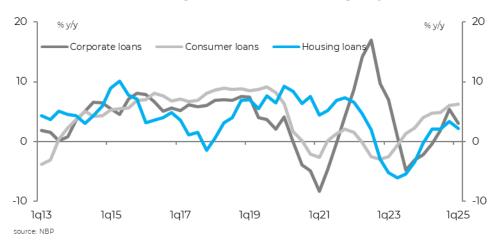
In Q1 2025, economic activity readings in Poland continued to reflect moderate growth.



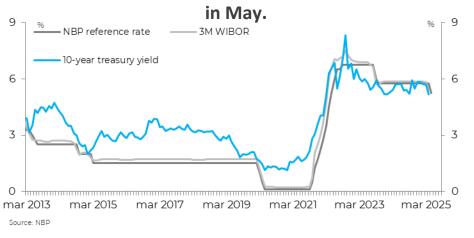
In early months of 2025, CPI inflation began trending down following a pick-up in H2 2024.



The growth rate of housing and corporate loans in the banking sector declined slightly.



After a period of stable NBP interest rates in 2024 and Q1 2025, the Monetary Policy Council (RPP) cut rates by 50 bp





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BOŚ conducts its business responsibly



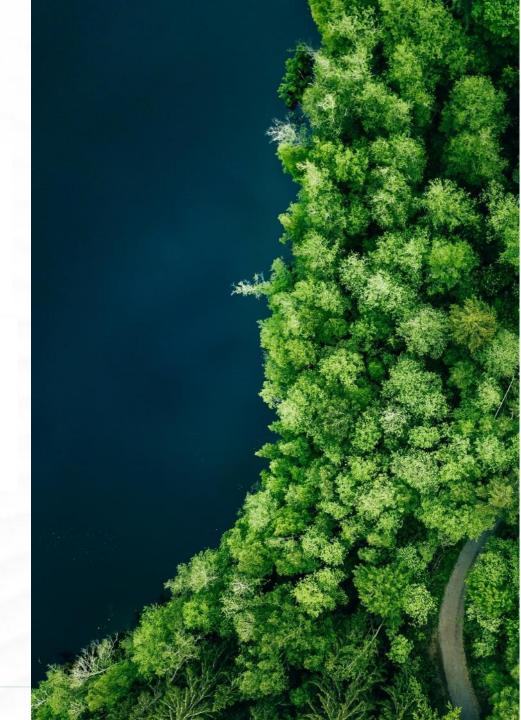
- Active participant in the green transition
- Funding green projects
- Monitoring the green impact of investments
- Minimising own carbon footprint



- Pro-environmental and social responsibility initiatives
- Raising financial and environmental awareness
- Promoting pro-environmental behaviour among employees



- WSE Best Practices
- Corporate governance standards
- Managing ethical risks
- ▼ Extensive internal governance structure



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Thank you!



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